# RECONCERNAND

## Q1 2011 REVENUE: € 350 MILLION AHEAD OF TARGETS AT THE START OF THE YEAR

#### First-quarter revenue

Consolidated revenue for Econocom Group, Europe's leading provider of IT management services and telecom resources for businesses, stood at € 350 million at the end of March 2011, a strong increase on the figure reported for the first quarter of 2010 (€ 183 million) and a stable increase like-for-like (ECS Group was consolidated on October 1, 2010).

#### Integration of ECS

Econocom devoted most of the first three months of 2011 to ensuring the smooth integration of the sales, technical and administrative teams of ECS Group and to identifying potential synergies which are expected to have a positive impact of € 15 million in 2011.

### Yearly targets confirmed

Following a satisfactory first quarter, Econocom has confirmed **its target** of consolidated revenue of € 1.4 billion for a recurring operating profit of 4%.

For more information, visit our website at: www.econocom.com

Econocom Group (BE0003563716 - ECONB) has been listed on NYSE Euronext since 1986. **Investor and Shareholder Relations: jean-philippe.roesch@econocom.com** If you would like to receive free financial information about Econocom by e-mail, register at: www.actusnews.com